

NORTH FLORIDA LENDER NEWS

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Special Points of Interest

- State of Small business Event
- North Florida District Calendar of Events
- FY 2009 Loan Approvals by 7(a), 504 and County

Helping small businesses
start, grow and succeed.



Your Small Business Resource

**Essential Capital Finance, Inc., and
its partners the U. S. Small Business
Administration (SBA)
and the Small Business Development
Center at UNF will
host the 2nd Annual Summit on
November 17, 2008
"America's Small Business . . .
State of the Sector"**

****Jacksonville Mayor John Peyton will present
the Keynote Address****



8:30 am to 10:30 am— continental breakfast will be served at 8:00 am

FREE & OPEN TO THE PUBLIC!

**TO REGISTER OF FOR MORE INFORMATION, Please
contact www.essentialcapital.net or call (904) 398-9411**

NEWS FROM THE SBA FINANCE DIVISION:

Revision 2009 of the 504 Authorization Wizard will be released on November 6, 2008. Please visit www.sba.gov/banking for further details

Revision 2009 of the 7(a) Authorization Wizard was released on November 3, 2008. Please visit www.sba.gov/banking for further details.

Reminder

New Phone Numbers for the Lenders Transaction Unit at the Sacramento Loan Processing Center

Sally Schimmel 916-735-1216

Rose Kim 916-735-1797

Mary Miller 916-735-1211

Nu Vang 916-735-1231

Linda Truong 916-735-1232

Yketha Grant 916-735-1228

Lender Fax: 916-735-0643

Lender Identification Coordinator Contact:

Patty Scott 916-735-1218 patty.scott@sba.gov

If you have any questions, please contact the SBA North Florida District Office: 904-443-1900

The SBA staff is happy to speak on SBA's Programs & Services to lenders, small businesses, organizations, etc. – Please coordinate with lola.naylor@sba.gov!

SBA CALENDAR OF EVENTS

Let us know what you are up to! Please send any upcoming events to lola.naylor@sba.gov

November 13– Miami
Statewide DBE Match-maker Conference, 9:00 am to 1:00 pm, for more info & to register, visit www.blackmonroberts.com

November 13-14, Macdill AFB

Service-Disabled Veteran Owned Small Business Technology Conference to be held at the MacDill Air Force Base Officers' Club, for more info, please contact www.afceatampa.org/advosb

November 17– Jacksonville State of the Sector Small business Summit at UNF University Center 8:30 am to 10:30 am

hosted by Essential Capital– Free- for more information visit

www.essentialcapital.net.

November 19-21 Orlando
State of Florida Office of Supplier Diversity Match-maker Conference & Tradeshow, Gaylord Palms Resort, [Click here](#)

November 21-22– Jacksonville, World Congress on Disabilities Conference, Prime Osborne, www.wcdexpo.com

November 25– Jacksonville SBA Programs and Services Overview at the SBA District Office 10:00 am 12:00 pm – Free– for more information, please visit www.sba.gov/fl/north

November 21– Jacksonville
Women's Business Roundtable 11:45 am to 2:00 pm, Legal Implications on HR Policies– Free, Must Register to Donna Padgug, 904-443-1971 or donna.padgug@sba.gov.

December 4– Pensacola
Are You In the Zone Workshop–Learn More about Hubzones–Save the Date– more info to come soon!

December 10- Tampa
Statewide DBE Match-maker Conference, 9:00 am to 1:00 pm, for more info & to register, visit www.blackmonroberts.com

Through its Faith-Based and Community Initiative (FBCI), the SBA is reaching out to foster business development opportunities in every corner of America. Entrepreneurial development is the key to the economic growth of our nation. For more information, please contact at Donna Padgug at (904) 443-1971 or donna.padgug@sba.gov

SMALL BUSINESS ADMINISTRATION NORTH FLORIDA DISTRICT OFFICE 504 Loans Year to Date for FY 2009		
As of 10/31/2008		
Lender Name	Number of Loans	Dollar Amount
FLORIDA BUSINESS DEVELOPMENT CORPORATION	7	\$3,193,000.00
FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC.	6	\$4,190,000.00
ESSENTIAL CAPITAL FINANCE, INC.	1	\$280,000.00
GULFCOAST BUSINESS FINANCE, INC.	1	\$160,000.00
Total:	15	\$7,823,000.00

Lender	Number of Loans	Dollar Amount
SUNTRUST BANK	7	\$361,500.00
SUPERIOR FINANCIAL GROUP, LLC	5	\$50,000.00
INNOVATIVE BANK	5	\$170,000.00
BANKFIRST	4	\$232,000.00
COMMUNITY WEST BANK, NATIONAL ASSOCIATION	3	\$906,000.00
COMPASS BANK	3	\$85,000.00
BANCO POPULAR NORTH AMERICA	3	\$465,000.00
FIRST COAST COMMUNITY BANK	3	\$330,000.00
NEWTEK SMALL BUSINESS FINANCE, INC.	2	\$646,000.00
REGIONS BANK	2	\$225,000.00
CIT SMALL BUSINESS LENDING CORPORATION	2	\$632,000.00
VANGUARD BANK & TRUST COMPANY	1	\$50,000.00
BANK OF AMERICA, NATIONAL ASSOCIATION	1	\$75,000.00
WACHOVIA BANK, NATIONAL ASSOCIATION	1	\$50,000.00
BEACH COMMUNITY BANK	1	\$497,236.00
CENTERBANK OF JACKSONVILLE, N.A.	1	\$500,000.00
FIRST COMMERCIAL BANK OF FLORIDA	1	\$68,000.00
COMMUNITY SOUTH BANK	1	\$1,645,800.00
THE HUNTINGTON NATIONAL BANK	1	\$750,000.00
PNC BANK, NATIONAL ASSOCIATION	1	\$252,000.00
WACHOVIA SBA LENDING, INC.	1	\$594,500.00
COMMERCE BANK, A DIVISION OF	1	\$85,000.00
Total:	50	\$8,670,036.00

**7(a) SBA
North Florida
Loans
Approved as of
October 31,
2008
FY 2009**

**Lender
Training is
available!**

- Processing
- Closing
- Servicing
- Liquidation

**For Lenders only–
Please call
(904) 443-1906
to schedule! your
training!**

**NORTH FLORIDA DISTRICT LOANS BY COUNTY MONTH
ENDING OCTOBER 31, 2008**

County	Number of Loans	Dollar Amount
ALACHUA	2	\$100,000.00
BAY	1	\$50,000.00
BRADFORD	1	\$280,000.00
CITRUS	2	\$60,000.00
COLUMBIA	1	\$750,000.00
DUVAL	20	\$3,558,000.00
ESCAMBIA	2	\$559,000.00
LAKE	2	\$1,008,000.00
LEON	2	\$2,607,000.00
MARION	2	\$175,000.00
OKALOOSA	1	\$497,236.00
ORANGE	20	\$2,218,000.00
SANTA ROSA	1	\$262,000.00
SEMINOLE	6	\$3,384,800.00
ST. JOHNS	2	\$984,000.00
Total:	65	\$16,493,036.00